Group Purchasing for Libraries

Overwhelmed with negotiating pricing and licensing agreements? Unsure your library is getting the best deal it can? Let the purchasing power and expertise of our Consortium help with your library's electronic resource needs.

What is the HUBNET Consortium?

With an annual operating budget approaching $2 million, the Consortium can assist your library by negotiating electronic resource licensing agreements leveraging that dollar volume of business it does with various content vendors.

By working with multiple libraries, HUBNET is able to offer discounted group pricing for your institution. The Consortium currently has relationships with 65 hospitals and 12 academic institutions across New York State.

Additionally, HUBNET can offer a customized payment plan to match your needs.

Who is eligible?

If you are affiliated with a NYS 3Rs Association, you are eligible!

How can I get more information?

Contact Marty Mutka at mmutka@buffalo.edu for further information.

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Director, Library Consortium of Health Institutions in Buffalo
Consortium Information Services, Inc. - a NYS 501(c)(3) Not-for-Profit Corporation

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3435 Main Street
Buffalo, New York 14214
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## Vendor Products

Current Vendor Distributorship Relationships for Hospitals and Academic Institutions throughout New York State

<table>
<thead>
<tr>
<th>Vendor</th>
<th>Products</th>
<th>Hospitals</th>
<th>Academics</th>
</tr>
</thead>
<tbody>
<tr>
<td>American Medical</td>
<td>Journals</td>
<td>Yes</td>
<td>N/A</td>
</tr>
<tr>
<td>Association</td>
<td></td>
<td></td>
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<tr>
<td>BMJ Publishing</td>
<td>Journals</td>
<td>Yes</td>
<td>Yes</td>
</tr>
<tr>
<td>Credo Reference</td>
<td>E-Books (over 80 publishers)</td>
<td>Yes</td>
<td>Yes</td>
</tr>
<tr>
<td>Ebsco</td>
<td>Nursing Reference Center, DynaMed</td>
<td>Yes</td>
<td>Yes</td>
</tr>
<tr>
<td>Elsevier</td>
<td>MD Consult, ClinicalKey</td>
<td>Yes</td>
<td>Yes</td>
</tr>
<tr>
<td>Mass Medical Society</td>
<td>New England J of Medicine</td>
<td>Yes</td>
<td>N/A</td>
</tr>
<tr>
<td>McGraw-Hill Publishing</td>
<td>Access Medicine, Access Physiotherapy, etc</td>
<td>Yes</td>
<td>Yes</td>
</tr>
<tr>
<td>Natural Standard</td>
<td>Natural Standard</td>
<td>Yes</td>
<td>Pharmacy programs</td>
</tr>
<tr>
<td>Ovid/LWW</td>
<td>E-Books, Journals &amp; Databases</td>
<td>Yes</td>
<td>Yes</td>
</tr>
<tr>
<td>Primal Pictures</td>
<td>Primal Pictures 3-D Anatomy</td>
<td>Yes</td>
<td>MD, PA, PT, AT programs</td>
</tr>
<tr>
<td>WK Health</td>
<td>Lexi-Comp Online</td>
<td>Yes</td>
<td>Pharmacy programs</td>
</tr>
</tbody>
</table>
What type of services are available?

**Group Purchasing/Licensing Services**
- Electronic resource licensing arrangements from a variety of content vendors (see the table above)

**Consulting Services**
- Electronic resource price negotiation and acquisition licensing arrangements
- Collection Development
- Business Case and Cost/Benefit Analysis
- Technical and Systems Librarianship Support

**HUBNET Institutional Access**
- HUBNET (Hospitals and University at Buffalo Library Resource Network) is a turnkey service with access to a customized suite of online resources
  - Server security and administration, accounts creation, authentication
  - Programming and database management
  - Help desk for end users
  - Connectivity and network troubleshooting
  - Vendor selection and license negotiation
  - Research and due diligence on content and acquisition decisions
  - Costing, pricing and invoicing
  - A host of systems librarian tasks, including: cataloging of electronic resources, maintaining all the inter-connectivity between and among all the content across vendor platforms - much of which is now done through link resolver software including Serials Solutions.

**BIRNET Institutional Access**
- BIRNET (Biotechnology Information Resource Network) is a turnkey service for commercial businesses
About Us

Library Consortium of Health Institutions in Buffalo (LCHIB)
Celebrating 30 years of Service (1982 - 2012)

LCHIB was founded in 1982 to coordinate print journal holdings and minimize duplication, provide reciprocal borrowing and lending of library materials, and share costs for continuing education, supply and resource expenses. Librarians of member institutions continue to share expertise and knowledge in a collegial, rather than competitive environment, which has proven to be a key factor to its longevity and success.

Hospitals and University at Buffalo Library Resource Network (HUBNET)
Celebrating 20 Years of Service (1993 - 2013)

In the late 1980's, Dr. John Loonsk, Director of the Office of Medical Computing of the University at Buffalo's School of Medicine and Biomedical Sciences, developed a system of electronic library resources using CD-ROM's mounted on a Local Area Networked (LAN) computer. This was a joint effort with the UB Health Sciences Library "mini-Medline" system. By 1992, with plans underway for a Fiber Distributed Data Interface (FDDI) Wide Area Network to connect computers at the UB campus with those at its affiliated teaching hospitals, Dr. Loonsk expanded the system, and HUBNET debuted in October 1993 under the governance of LCHIB.

Biotechnology Information Resource Network (BIRNET)
Celebrating 10 Years of Service (2003 - 2013)

With the expansion of life science research and the commercialization of biotechnology in Western New York, there is a growing demand for information resources. BIRNET, or Biotechnology Information Resources Network, addresses this need. BIRNET's objective is to provide biotechnology information using the same consortial model as HUBNET to for-profit ventures. BIRNET is a subscription-based, customizable suite of online databases and full-text resources designed for Buffalo/Niagara private sector concerns engaged in research and manufacture of biotechnology, drug, medical device and related products and services.

In addition to fee-based resources, BIRNET is a portal to over 100 science, business, news and regulatory sites. It also features the Buffalo/Niagara Biotechnology Resource Directory a listing of academic, civic and business organizations Web sites engaged in bioinformatics and biotechnology research, education, development and manufacturing.